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BMC Opens Shop In San Antonio, Scottsdale

By [Amy Wolff Sorter](#)

DALLAS-BMC Capital LP has opened offices in San Antonio, TX and Scottsdale, AZ, which are being headed by industry veterans John Park and Patrick Hatten, respectively. The openings and hires come as part of BMC Capital's goals to beef up its staff and widens its presence nationwide.

Park, who has had 15 years of financing experience and who just left Comerica Bank-Texas, will operate out of offices at 127 W. Brandon Ave. in San Antonio. Keith T. Van Arsdale, BMC Capital's president and CEO tells GlobeSt.com the new office means the company has a presence in Texas' four major cities. In addition to its headquarters office in Dallas and the just-opened San Antonio office, BMC Capital has offices in Houston and Austin.

Meanwhile, Hatten, another 15-year veteran who also has a strong banking background, is working with colleague Ryan Russell at 8655 E. Via De Ventura in Scottsdale. Van Arsdale says the new Arizona office will complement BMC Capital's already existing one in Phoenix. "Pat and Ryan are focusing on owner-user loans as well as investment loans," he adds. "The guys in Phoenix mainly focus on investment property."

BMC Capital's focus is CRE loans between \$500,000 and \$5 million, an area that has seen a great deal of activity in recent months as larger deals are parked on the sidelines. Van Arsdale says, for example, that Hatten and Russell are already in the process of closing their first loan on a medical office building.

The shifting economy is also making expansion easier for BMC Capital, and Van Arsdale says it's likely the company will hire between half a dozen and a dozen more by year-end. "The overriding theme is that the market's tough and we feel like during these tough times, we want to hire high-quality people who have been displaced," Van Arsdale explains. When the market starts to pick up again, "we'll have a great team in place," he says.

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